

# Gospel Appointment Guide | Bent Tree Church

Gospel Appointments are a form of personal evangelism that are ideal for following up with new ministry contacts or for moving forward in relational evangelism. The goal is to engage the person through active listening, to share the Gospel in a relevant way, and to create a positive experience for future ministry with the person.

The Gospel Appointment has three parts:

**THEIR STORY** - Good Questions and active listening

**TRANSITION & GOSPEL** - Conversational explanation

**EXTEND COMMUNITY** - Sharing life in some way

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**THEIR STORY** - should be at least 50% of the time

**Goal:**

We want to understand the person by asking them lots of questions about their background. The most important thing is to let the person you are meeting with do as much of the talking as possible. You want to ask questions about the person's background, goals, experience at UNC, etc.

**Tips:**

- Do not read from this sheet when you meet. Make it natural by preparing before you meet.
- Listen more than talk. Try to relate, but do not talk too much.
- Ask open-ended questions, not "yes" or "no" questions.
- Look for stories, not just information.

*All questions are merely suggestions, feel free to add your own to find out more about their story.*

1. What brought you to Loveland? What made you choose this area?
2. What is your occupation? Why did you choose that?
3. Do you have a spouse/kids?
4. Where are you from? What is your hometown like?
5. Do you have any brothers or sisters?
6. Are you involved in any groups on campus?
7. What do you think of Loveland? Where is your favorite place to eat?
8. What do you do for fun?
9. What is your biggest passion, the thing you love doing more than anything else? Why?
10. Do you go to church? What church do you go to?

## **TRANSITION** – We have two types of GA's...

“GTKY – Get To Know You” – People that you’ve met through Bent Tree.

1. How did you find out about Bent Tree?
2. Before you came to Bent Tree, had you ever been to a church like it before?
3. What do you think about Bent Tree so far?
4. Based on your experience with Bent Tree so far, what would you say is most important to us?
5. Did you feel welcomed at Bent Tree? Why / why not?
6. Can I tell you about why our church exists?...about what is most important to Bent Tree?

“Organic” – You set these up yourself with people you meet outside Bent Tree.

1. Has spirituality ever been a significant part of your life?
2. What do you think is the most important thing in life?
3. Did you go to a church growing up? What was that like?
4. Do you believe that there is a God?
5. Who do you think Jesus is?
6. What do you think it takes for someone to go to heaven?

## **GOSPEL** - 40% of the time

We have provided a few simple Gospel presentations for you to use.

You can find them at [benttreechurch.com/hub](http://benttreechurch.com/hub) in the *Gospel Appointments* section.

The Gospel is the story of Jesus and the good news that he offers salvation for us since we cannot earn salvation ourselves. To present the Gospel requires giving the person a chance to respond to the Gospel. Even if the person is a Christian, talk about the Gospel! Even Christians need to hear it often!

## **EXTEND COMMUNITY** - 10% of the time

The Gospel is expressed in conversation and through community. We want to offer people a place to belong, a friendship, and to share a little life with them. We do not want people to feel like a project. So, please kindly offer the opportunity to spend some time together or to connect them with Bent Tree.

1. Do you want to come to my D3 Group? (let your D3 Group Leader know)
2. Want to meet up for coffee with some of my friends?
3. Have you ever heard of Bent Tree? Want to go with me Sunday?
4. Have you been to \_\_\_\_\_? Want to join a friend and me this afternoon?
5. We're going to a Worship Night at Bent Tree tonight; want to go with us?

TO FINISH UP, PLEASE FILL OUT THE FORM AT  
[benttreechurch.com/hub](http://benttreechurch.com/hub) in the *Gospel Appointments* Section